



Welcome



Southeast Conference

September 2015





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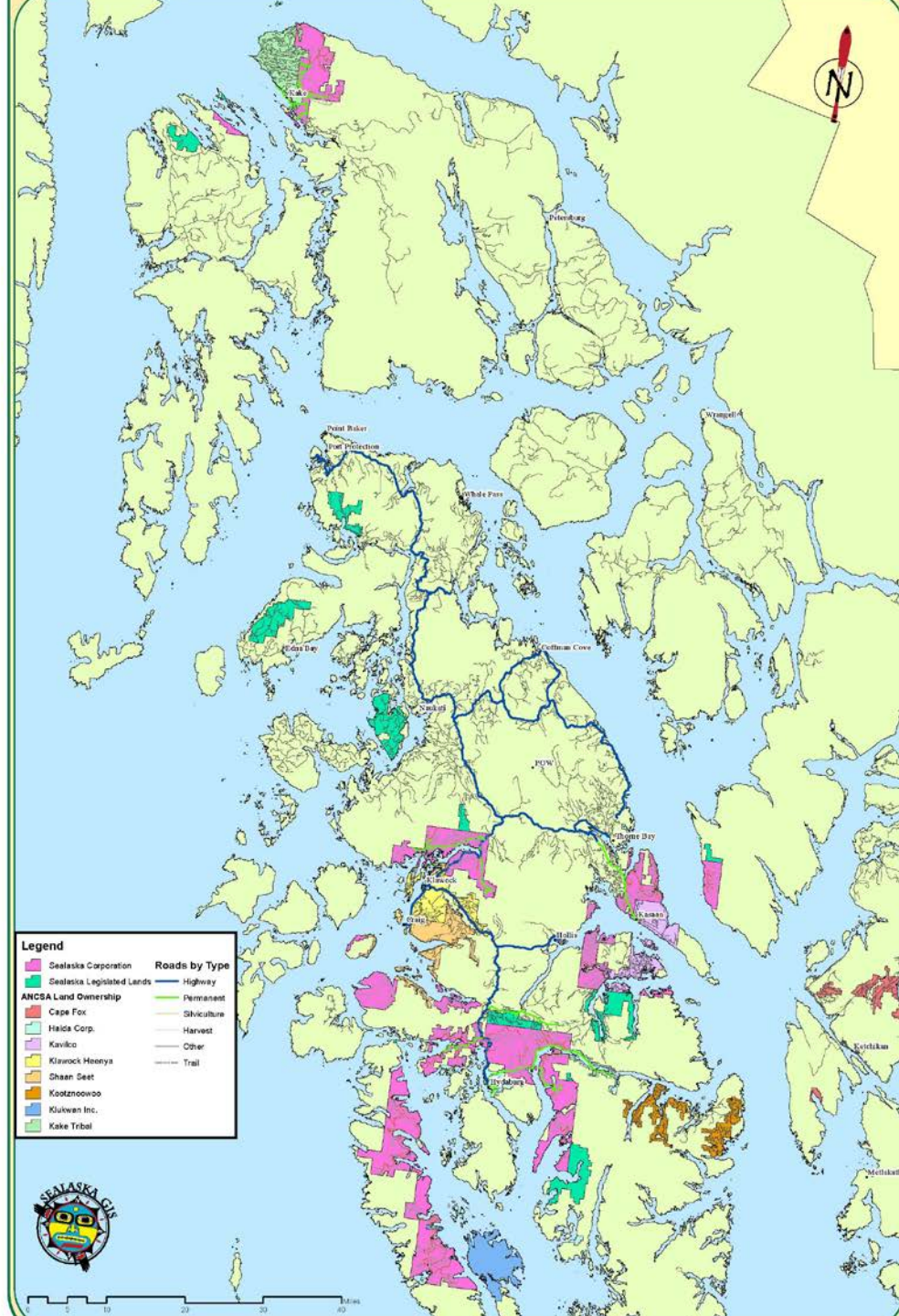
Southeast Alaska Native Land Entitlement Finalization and Jobs Protection Act

- Approved by Congress December 2014

THANK YOU

For your support of the
Sealaska Lands bill





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Guiding Principles



Operational Alignment with Values

Will help support long-term timber industry in Southeast through well-managed harvest and continued strength of land stewardship

Sustainable Value Creation

Reassess the whole value chain of the timber harvesting and other vegetation operation with focus on providing continued economic benefit to our shareholders and the economy of Southeast Alaska

Increase Benefits from Unique Land Asset

Fully assess other ways to create value from our unique land asset—carbon credits, wetland mitigation, forest products, and tourism—through partnerships with experts who have demonstrated success





Three Business Sectors

- Value creation
- Cultural fit
- Community oriented
- Sustainability



Government Services:

New investment opportunities in data analytics and environmental monitoring

Seafood and Natural Foods:

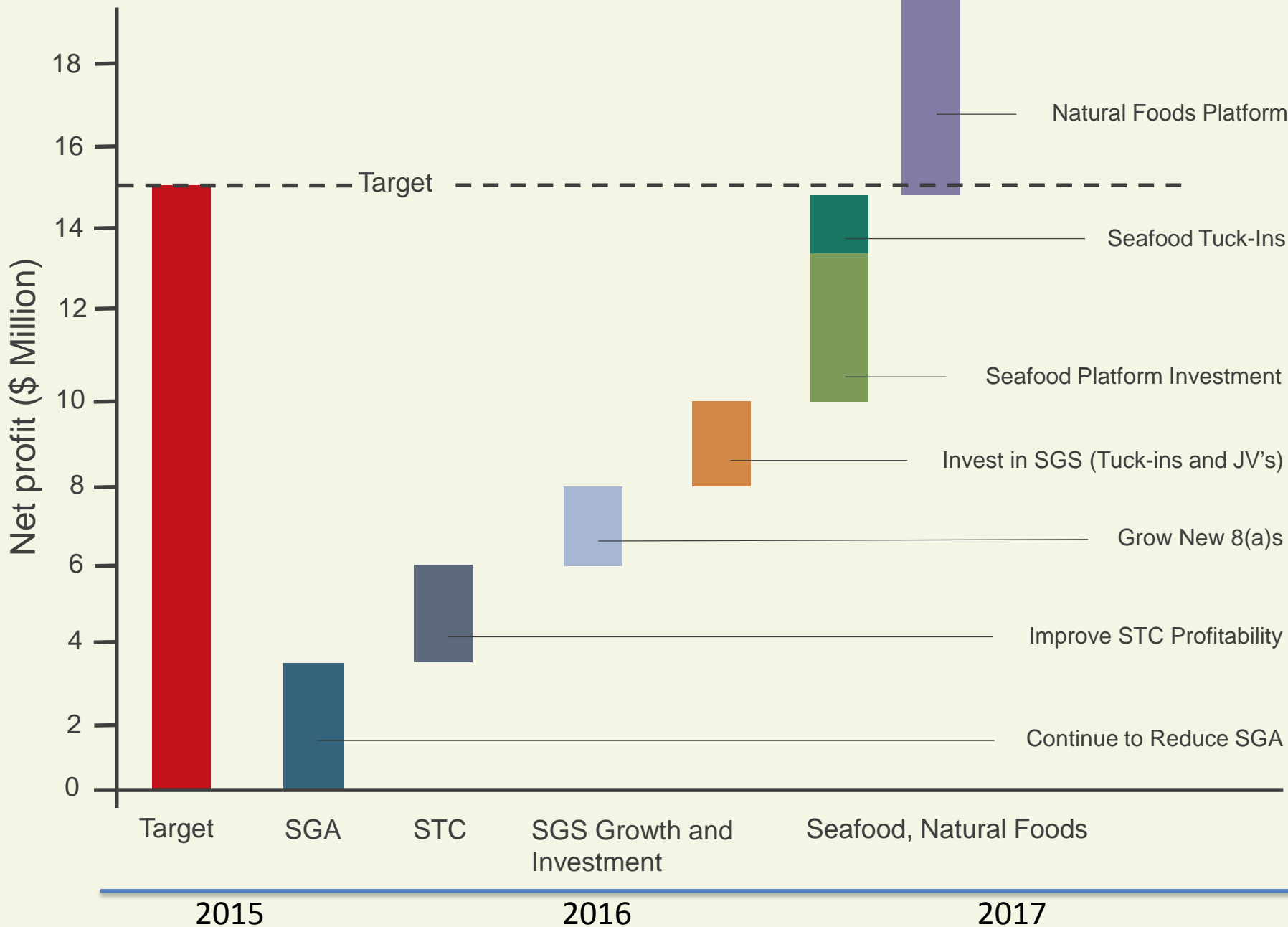
Investment opportunities

Natural Resources

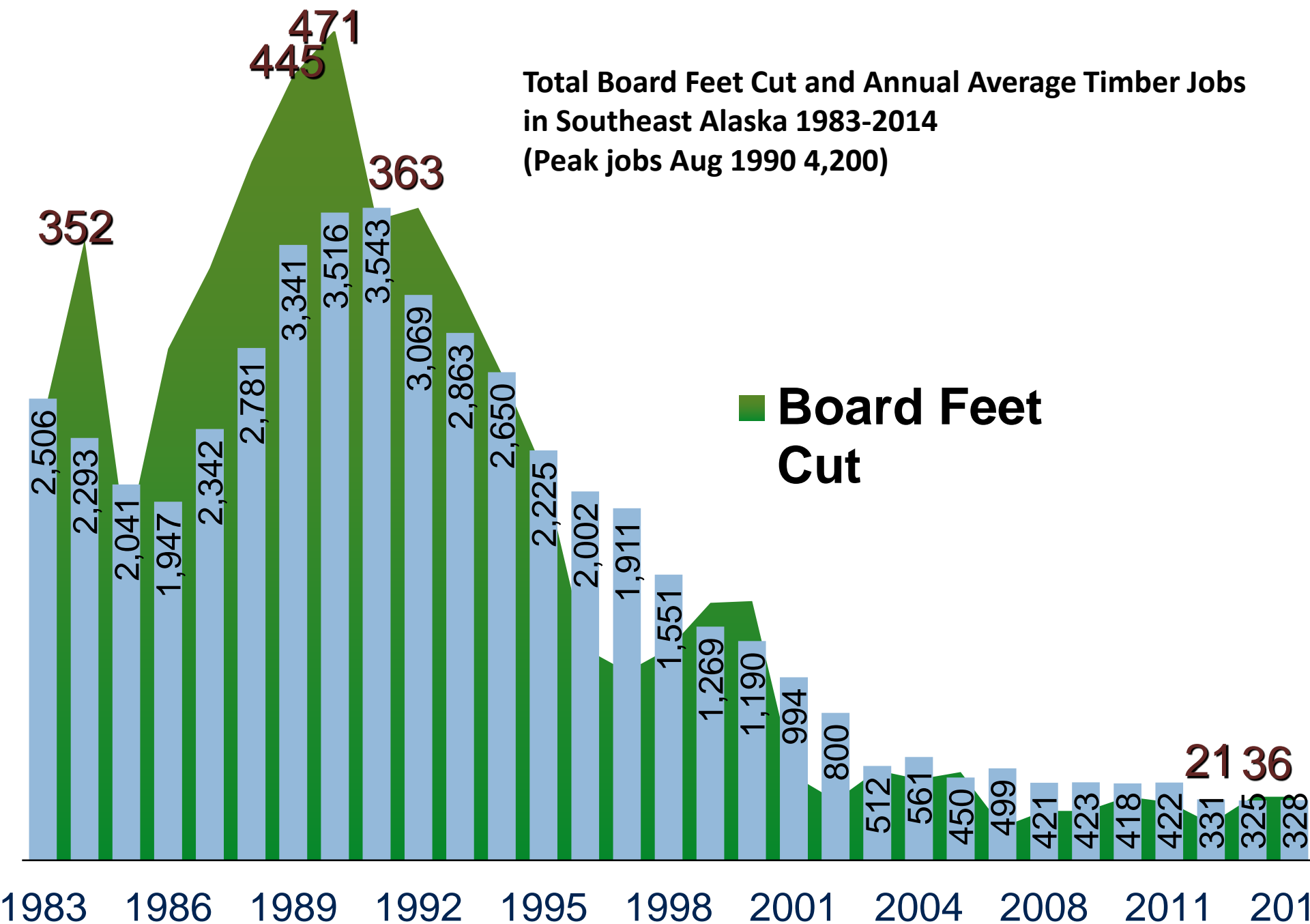
- Timber
- Minerals Aggregates
- Carbon Sales/Mitigation Sales



BRIDGE TO PROFITABILITY



Total Board Feet Cut and Annual Average Timber Jobs in Southeast Alaska 1983-2014
 (Peak jobs Aug 1990 4,200)





Sealaska Timber Operations Outlook

Short Operational Plan

- Focus on Southern Southeast
- 2015 and 2016 Operation at Cleveland Penn. near Ketchikan and Election Creek near Klawock



**200 jobs tied to Sealaska timber activity
Including Sealaska Land Technician
Gary Mills**

Sustainable Harvest

- 45 million per year harvest
- Old growth harvest for 20 years until 2nd growth is fully developed
- Commitment to sustainable employment and long term work for contractors and other partners



Reduced Harvest Means Lower Profitability

Improving Efficiencies

- Reviewing the whole value chain
- Encouraging logging and road building contractors to re-invest by offering longer term contracts
- Ongoing cost sharing discussions



All Lands All Hands

- Aligning operations with other landowners
- Working with all stakeholders (USFS, other Native Corporations, Industry Groups, Tribes, NGOs, other federal and state agencies
- It will take cooperation to create stability for the timber industry!

Overall Success of the timber business must also consider social and environmental benefits in addition to solid financial performance.



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THANK YOU

